

# **FY 21**

# **Testimony before** House Committee on Health Care February 19, 2020

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### **VSAC** opens the doors to education:

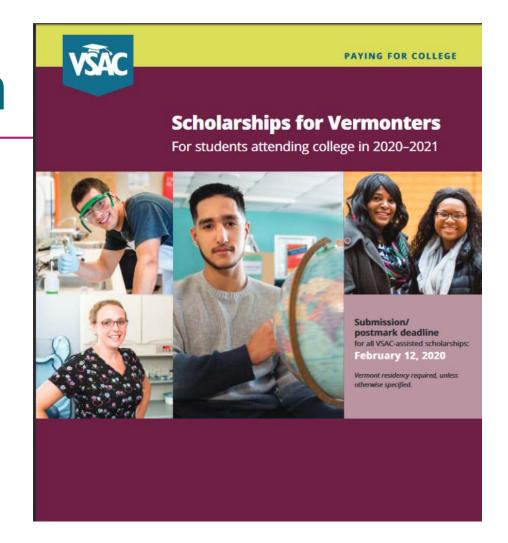
- Administers Vermont's 529 college savings plan, with 22,478 accounts worth \$406 million.
- Provides career and education counseling to 7,500 students of all ages
- Provide financial aid and forms nights in nearly every high school
- Administers the Vermont State Grant program for low-income Vermonters
- Administers 150 scholarship programs worth \$5.4 million annually just for Vermonters
- Provides \$50 million in student and parent loans to help cover the cost of education and training
- Provides comprehensive loan counseling to borrowers

## **Scholarship Program**

VSAC administers 150 scholarship programs – large and small – that help Vermonters pay for school.

#### In FY19:

- 3,195 scholarship awards were disbursed
- Worth \$5.4 million dollars



Students can find college scholarship information through VSAC's scholarships booklet



# **Vermont State Nursing Incentive Loan Program**

#### Eligibility:

- Enrolled at least half time in a VT school
  - o LPN, Final year of AA (AS or RN), or
  - o Final 2 years of bachelor of science in nursing (BSN, RN) or
  - o Master's entry program (MEPN)
- One year of service in VT or within 10 miles of border
- Demonstrate Financial Need
- Demonstrate academic achievement

#### **Conditions for Forgiveness:**

- Completion of nursing degree
- LPN or RN licensure
- Completion of one year of service for each year of scholarship received
- RN or LPN either in VT or an accredited hospital within 10 miles of the Vermont border



### Vermont State Dentist Incentive Loan Program

#### Eligibility:

- Have completed first year of accredited dental school approved for Title IV funding
- Enrolled full-time in an accredited dental school
- Plan to work in VT as a dentist
- Demonstrate Financial need
- Demonstrate Academic achievement

#### **Conditions for Forgiveness:**

- Completion of program
- Successful passing grade on the NDBE and Vermont State Licensing exams
- Completion of one year of employment as a dentist in VT for each year of scholarship received.
- Accept patients with coverage under Medicaid or other state-funded health care programs.



# Outcomes of the Nursing and Dentist Incentive Loan Programs

| <b>Vermont State Nursing Incentive</b> | Loan Progr  | am | FY'15    | FY'16     | FY'17    | FY'18    | FY'19    |
|--|-------------|----|----------|-----------|----------|----------|----------|
| Applicants                             |             |    | 107      | 107       | 117      | 114      | 110      |
| Scholarships Awarded #                 |             |    | 12       | 12        | 8        | 5        | 7        |
| Scholarships Awarded \$                |             |    | \$70,000 | \$127,842 | \$60,000 | \$46,833 | \$81,000 |
| Scholarships Paid in Service           |             |    | 8        | 7         | 2        | 0        | 0        |
| Scholarships Reverting to a Loan       |             |    | 0        | 0         | 0        | 1        | 0        |
|  |             |    |          |           |          |          |          |
| <b>Vermont State Dentist Incentive</b> | Loan Progra | am |          |           |          |          |          |
| Applicants                             |             |    | 3        | 2         | 1        | 5        | 5        |
| Scholarships Awarded #                 |             |    | 3        | 1         | 1        | 2        | 2        |
| Scholarships Awarded \$                |             |    | \$55,000 | \$40,000  | \$31,000 | \$41,000 | \$50,000 |
| Scholarships Paid in Service           |             |    | 1        | 0         | 0        | 0        | 0        |
| Scholarships Reverting to a Loan       |             |    | 0        | 0         | 0        | 0        | 0        |



## Vermont State Grant programs

In the 2018-2019 academic year (FY 2019), VSAC awarded 11,776 need-based education grants to students attending school full- or part-time or enrolled in nondegree courses of study.

VSAC Appropriation FY20: \$20,478,588

| VT Grant Program | FY19 Grant<br>Awards |
|------------------|----------------------|
| Full-time        | 7,710                |
| Part-time        | 2,578                |
| Advancement      | 1,478                |

#### **NEW** in 2019: Micro-grants

Unexpected expenses can derail even the most dedicated of students.

Almost 70 students slated to drop out of school have received a small grant of \$400 or less to help address unexpected expenses.

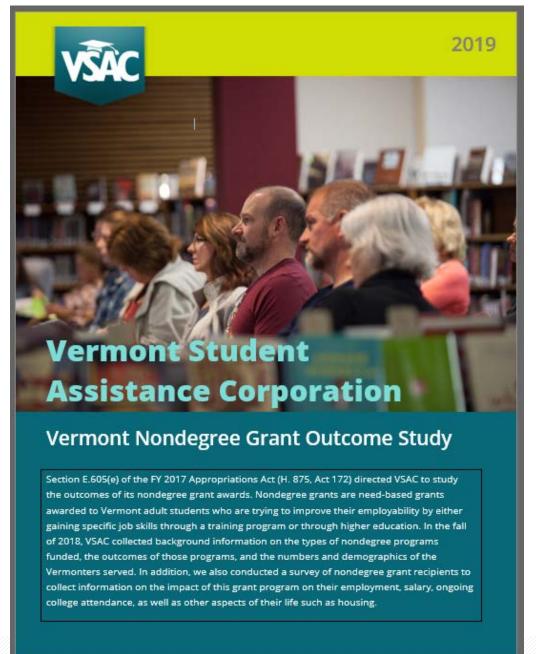
- 1. Computer issues
- 2. Car repair/tires
- 3. Food insecurity
- 4. Help with housing deposits

Source: VSAC FY19 Program Statistics

# Opening doors for adult students

## **Vermont Nondegree Grant Outcome Study (2019)**

Findings from the latest survey of Nondegree grant recipients awarded for academic year 2017-2018





### **Vermont Advancement Grant**

## The average Advancement Grant recipient is:

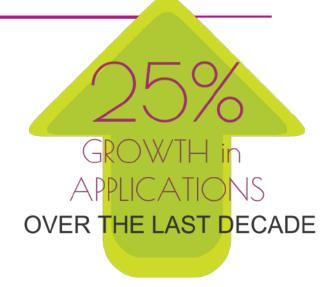






\$19,750

AVERAGE ANNUAL INCOME



Despite historically low unemployment rates, adult Vermonters increasingly turn to the Advancement Grant to grow and develop new skills.

In recognition, the Vermont Legislature approved additional one-time funding in the program for FY20.



### **Vermont Advancement Grant**

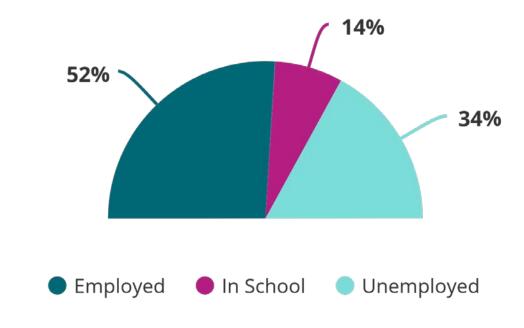
Helping adults advance in Vermont's workforce

In FY19, 1,247 Vermonters used their Advancement Grant (nee Nondegree Grant)

To enter occupations, such as:

- Licensed Nursing Assistant
- Medical Assistant
- Medical Billing & Coding
- Medical Terminology
- Dental Assistant
- EMT
- Phlebotomy

Those Who Were Unemployed BEFORE Taking the Nondegree Course Are Working or in School





## State Loan Program by the numbers

- VSAC issued \$50 Million in Parent and Student Loans
- Delinquency rates under 2%
- Borrower Benefits
  - Borrowers saved \$1.7 million in FY '19
  - \$180.5 million saved since 1995
- Scam Prevention
  - Work directly to protect Vermont borrowers
  - Work with Vermont's Attorney General to educate borrowers
  - Collaborate with Vermont's Congressional Delegation





# Appendix A

**VSAC Services** 



for all Vermont
students,
but especially for
those
—of any age—
who believe that
the doors to
education and training
are closed to them.





Figures as of Fy19 er

### Pathways to Postsecondary Education and Training

| PreK-6th  | 7th   | 8th | 9th  | 10th  | 11th                                  | 12th                                   | Postsecondary  |  |
|---|---|-----|--|---|---------------------------------------|--|--|--|
| VHEIP — VT's 529  |   |     | 22,478 accou   | nts worth \$406M  |                                       |  |  |  |
| college savings plan  | CEARIUR   |     | 3,269  | students  |                                       |  | GEAR UP scholarship  |  |
| GEAR UP Talent Search School counselor training  ASPIRATION INITIATIVES |   |     | 986 s  | tudents   |                                       |  | 851 scholarships   |  |
|   | School counselor                                |     | 356 attendees  |   |                                       |  |  |  |
|   | training  |     | College planning e-mail communications to students and parents |   | 10,626                                |  | VT grants from VSAC<br>11,776 awards                                 |  |
|   |   |     |  | College & Career  | 1,523 attendees                       | ,                                      |  |  |
|   |   |     | Pathways   | Managing College Costs<br>nights and/or<br>Forms nights | 2,048 attendees<br>at 64 high schools | VSAC's Advantage Lo<br>\$45M           |  |  |
|   |   |     | FAFSA completion   | -   | GUIDE 202 first-year                  |  |  |  |
|   |   |     |  |   | Dual enrollment 312 s                 | nrollment 312 stipends worth \$46,800  |  |  |
|   |   |     |  | Superius  | Early college stipends                | 159 stipends worth<br>\$23,850         |  |  |
|   |   |     | Intro to College——————————————————————————————————             |   | <b>-</b>                              |  |  |  |
|   | 1,263 students served                           |     | Remedial vouchers —  |   | <b>-</b>                              | Career & financial aid<br>at CCV sites |  |  |
|   | Twinfield —                                     |     |  |   |                                       | -                                      |  |  |
|   | Hazen Union ——————————————————————————————————— |     |  |   |                                       |  |  |  |
|   | Central VT Career Ctr -                         |     |  |   |                                       | >                                      |  |  |
| reated Nov 2019)  |   |     |  |   |                                       |  | Educational Opportu<br>Centers for adult lea<br>1,770 adult learners |  |

### VERMONT'S Education Pipeline

Our Class of 2012 Senior Survey findings show that we are losing human capital at every point along the path to higher education.

Four years after graduating from high school, 3.4 out of 10 Vermont students have earned a two- or four-year degree.

These numbers, however, vary considerably when we consider gender, first-generation status, academic preparation and geographic region.





#### **Customer Calls to Communicate Trouble Making Their Loan Payment**

Call begins - ID verification -confirm speaking with borrower and not a 3rd party company trying to act on behalf of borrower - obtain SSN or account #, full name, address, phone #s. email Is this a short-term situation where you need only a temporary option, or Longdo you anticipate this term amount to be unmanageable moving

forward?

Short

-term

Are you working?

No

Evaluate eligibility for IDR (federal, non-parent loans)

- What is your family size?
- What was your AGI from your most recent Federal Income Tax Return (within the last 2 years)? Did you file single or joint?
- Does the AGI reflect your current income situation - if not, obtain current income for borrower (and spouse if applicable)
- Do you have outside federal education debt with other lenders?

If they qualify for IDR, counsel on the plan, including their estimated PFH and Permanent-Standard amounts, review of the forgiveness component, explanation of the annual renewal, and how to apply (including income docs required).

Provide estimates for their federal loans if they switched to one of the following:

- Graduated Repayment
- Extended Repayment\*
- Graduated Extended Repayment\*

Yes

\*If they have a current principal balance greater than or equal to \$30.000

Also discuss consolidation to potentially extend term, lower monthly payments, and possibly give additional repayment options.

Counsel on Economic

Hardship (assuming

eligibility remains) for

federal loans – this

includes how to apply,

how long the option is

for, and what happens

to their interest - if

they have private

loans, assess potential

for lender

discretionary options

(no-pay or reduced-

pay forbearance).

If they've indicated they are

working

Where do you work?

Counsel on Public Services Forgiveness and/or non-PSLF Forgiveness Programs (e.g. Teacher Loan Forgiveness) if they indicate they are employed in a job that is eligible for forgiveness and they have federal loans.

> Where do you work?

Do you work more or less than 30 hours per week? More Less

No

What is the AGI from your most recent FITR? What is your GMI? What is your family size? Calculate eligibility for Economic Hardship Deferment. Do they qualify based on calculations?

No

No

If IDR is

not an

option

Do you receive any taxable income? If yes, what is your GMI? What is your MLP for any federal loans with other lenders? Calculate eligibility for Excess Debt Burden Mandatory Forbearance (MLP must be greater than or equal to 20% GMI). Do they qualify for EDB MFA based on calculations?

No

If they don't qualify for entitlements on federal loans, assess eligibility for a lender discretionary option (such as a No-Pay Forbearance) – this includes a review of past forbearance

to determine whether a forbearance can be offered.

Are you registered & seeking FT employment in anv field/ salary **OR** receiving unemployment benefits?

Yes

Yes

Counsel on Unemployment Deferment (assuming eligibility remains) for federal loans - this includes how to apply, how long the option is for, and what happens to their interest - if they have private loans assess potential for lender discretionary options (no-pay or reduced pay forbearance).

Counsel on Economic Hardship Deferment (assuming eligibility remains) for federal loans – this includes how to apply, how long the option is for, and what happens to their interest – if they have private loans, assess potential for lender discretionary options (no-pay or reducedpay forbearance).

Do you receive any types

of public assistance?

Yes

Yes

loans – this includes how to apply, how long the option is for, and what happens to their interest – if they have private loans, assess potential for lender discretionary options (no-pay or reduced-pay forbearance.

